

An aerial photograph of a wind farm situated on a rugged, brownish mountain peak. The mountain is surrounded by deep blue water. A winding dirt road or path leads up the mountain, with several white wind turbines positioned at various points along the route. The sky is a clear, deep blue.

Vestas

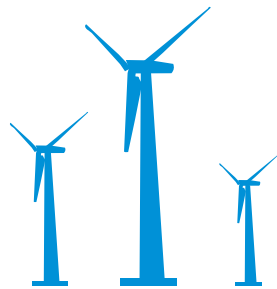
Marios Zangas

Head of Vestas Hellas and Cyprus

Vestas in brief



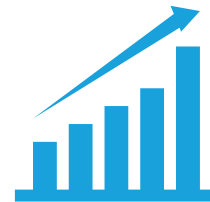
+24,300



+66,000



+97 GW



€10bn

Vestas' presence in Greece

In Greece since **1986**

165 employees

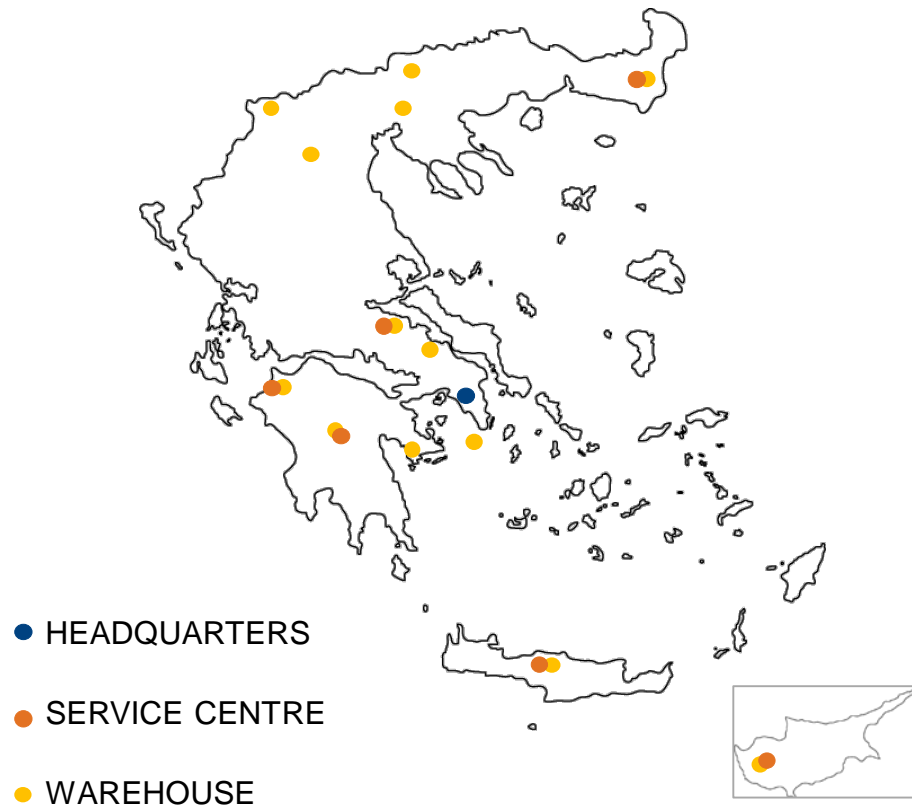
60 local engineering, supply chain, sales, service and construction executives

1.4 GW installed

700 machines

6 service centres

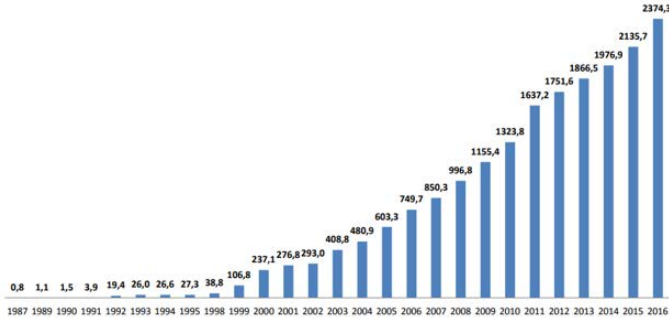
14 warehouses



Auctions

Plan until 2020-Regulator wants as many MWs as possible to close the 2020 commitment gap.

- Greece is indeed missing anything from 1.5 to 2.7GW for meeting it's committed 20-20 targets.
- Looking at the past 10 years, the growth has been consistent:



...although the **GW gap** to fulfil the 2020 commitment is substantial

2018

- 300 MW solar
- 300 MW wind (3MW < Power <= 50MW)
- 400 MW technology neutral (Power > 50MW)

2020

- 300 MW solar
- 300 MW wind (3MW < Power <= 50MW)

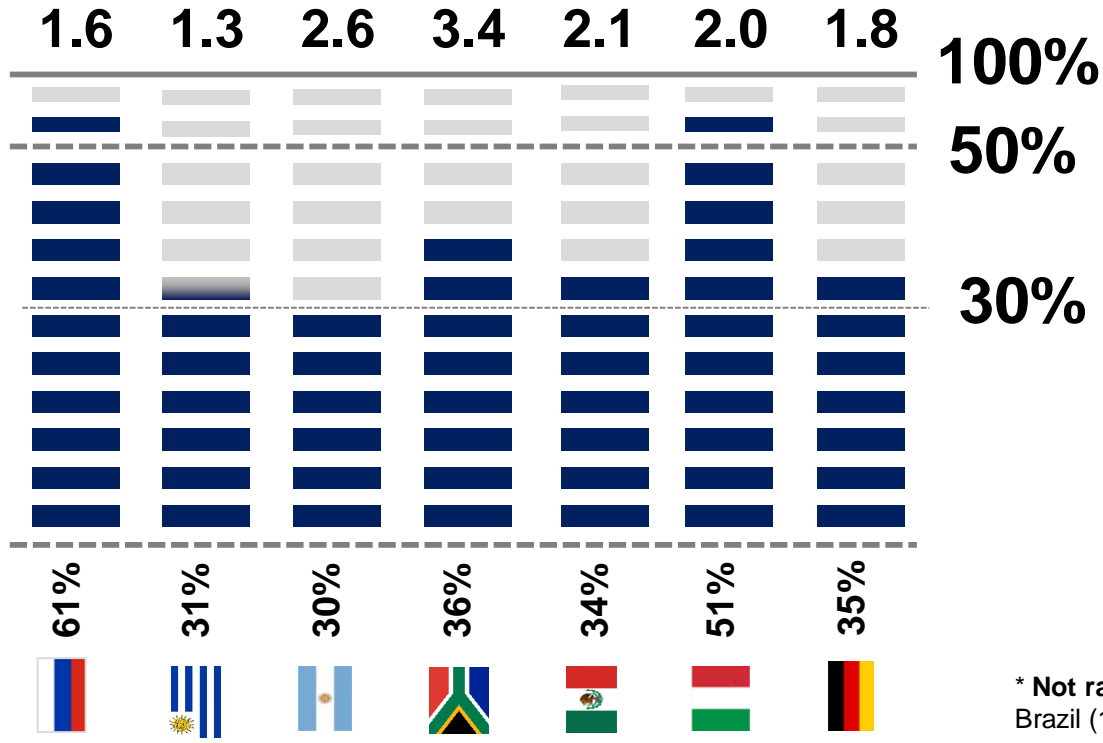
2019

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Data shows Vestas is the leading OEM for auctions

Capacity under either a firm, conditional order, exclusivity agreement or preferred supplier status with an OEM in auctions where Vestas participated.



Ranked 1st

Vestas supported partners to win almost

+8 GW

in auction systems over the past 5 years

* **Not ranked first:** Other: 93 MW in Bolivia (100%), +1.3 GW in Brazil (12%), 300 MW in Spain (7%), 400 MW in India (11%).

Delivering **unique solutions**: When offshore meets onshore

Agios Georgios Wind Park

Located in the uninhabited island of Agios Georgios, in Southern Greece, the Agios Georgios Wind Park is the first-of-its-kind project. The park has a total capacity of 73 MW, powered by 23 turbines in total, comprised of 9 V90-3.0 MW[®] turbines, and 14 V112-3.0 MW[®] turbines.

Wind. It means the world to us.™

25 nautical miles

Of submarine cables were needed to connect the wind park to Athens.

17 weeks

In just 17 weeks, all 23 wind turbines had been installed.

+100 GWh

Of clean energy delivered to the Attica region, southern Greece

Vestas®